

CREATING A WINNING MOMENTUM

A NON-NEGOTIABLE TRUTH

**“YOU CAN HAVE EVERYTHING IN LIFE YOU WANT
IF YOU JUST HELP ENOUGH OTHER PEOPLE GET
WHAT THEY WANT.” ZIG ZIGLAR**

PLAN WITH ATTITUDE

PREPARE WITH APTITUDE

PARTICIPATE WITH SERVITUDE

**RECEIVE WITH GRATITUDE, and that should be enough to
SEPARATE YOU FROM THE MULTITUDES!**

BANKING ON THE BENCHMARKS

- YOU CAN LET YOUR PAST BEAT YOU OR
YOU CAN LET IT TEACH YOU
- YESTERDAY ENDED WITH LAST NIGHT
- TODAY IS THE FIRST DAY OF THE REST OF
YOUR LIFE
- OTHER PEOPLE CAN GIVE YOU PLEASURE
- BUT YOU WILL NEVER FIND TRUE
HAPPINESS UNTIL YOU LEARN TO DO
SOMETHING FOR SOMEONE ELSE
- HAPPINESS DEPENDS ON HAPPENINGS
- JOY IS UNDILUTED, UNADULTERATED AND
PURE

BY KRISH DHANAM

THE PILLARS

BUILDING THE FOUNDATION

- JOB SECURITY IS A THING OF THE PAST
- EMPLOYMENT SECURITY IS THE FUTURE
- ENSURE MULTIPLE STREAMS OF INCOME
- CAPITALIZE ON YOUR SKILL
- CONCEPTUALIZE YOUR WILL
- SKILL AND WILL MAKE YOU UNSTOPPABLE
- FOCUS ON DIGNITY OF LABOR
- CAREERS DEFINE YOU
- PURPOSE REFINES YOU

BELIEVING THE DEFINITION

- THE WIN -WIN -WIN APPROACH
- BE THE RIGHT KIND OF PERSON
- DO THE RIGHT KIND OF THINGS
- HAVE ALL THAT LIFE OFFERS
- FEED YOUR FAMILY NOT YOUR EGO
- LEARNING THAT YEARNING NEVER EXCEEDS
EARNING
- STEWARDSHIP
- DAY BY THE CLOCK BUT LIFE WITH A VISION

BEGINING THE EXPANSION

- IDENTIFY THE GOAL
- ISOLATE THE OBSTACLES
- INTRODUCE THE BENEFITS
- INSTRUCT YOURSELF ON NEW SKILLS
- INCLUDE PEOPLE AND GROUPS
- INTEGRATE A PLAN OF ACTION
- INITIATE A COMPLETION DATE